# **Big Data and Al Strategies**

Machine Learning and Alternative Data Approach to Investing

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## **Factors Leading to Big Data Revolution**



### **Common Misconceptions around Big Data in Investing/Trading**



## **Classification of Alternative Data Sets**



- A. Data from individual activity
  - 1. Social media
    - i. Investment professional social media
    - ii. Social network sentiment
      - iii. Blogs, picture and video analytics
  - 2. News and reviews
    - i. Mobile data content and reviews
    - ii. News sentiment
  - 3. Web searches and personal data
    - i. Email and purchase receipt
    - ii. Web search trends
- B. Data from business processes
  - 1. Transaction data
    - i. Other commercial transactions
    - ii. E-commerce and online transactions
    - iii. Credit card data
    - iv. Orderbook and flow data
    - v. Alternative credit
    - 2. Corporate data
      - Sector data (<u>C.Discretionary</u>, <u>Staples</u>, <u>Energy/Utilities</u>, <u>Financials</u>, <u>Health Care</u>, <u>Industrials</u>, <u>Technology</u>, <u>Materials</u>, <u>Real Estate</u>)
      - ii. Text parsing
      - iii. Macroeconomic data
      - iv. Accounting data
      - v. China/Japan data
  - 3. Government agencies data
    - i. Federal or regional data
  - ii. <u>GSE data</u>
- C. Data from sensors
  - 1. Satellites
    - i. Satellite imagery for agriculture
    - ii. Satellite imagery for maritime
    - iii. Satellite imagery for metals and mining
    - iv. Satellite imagery for company parking
    - v. Satellite imagery for energy
    - 2. <u>Geolocation</u>
  - 3. Other sensors
- D. Data aggregators
- E. Technology solutions
  - 1. Data storage (databases)
  - 2. Data transformation
  - 3. Hadoop and Spark framework
  - 4. Data analysis infrastructure
  - 5. Data management and security
  - 6. Machine learning tools
  - 7. Technology consulting firms



CIOs and Portfolio Managers

Quants and Data Scientists

## **Information Content of an Alternative Data Set**



## **Illustration of Machine Learning Categories**



## **Machine Learning Techniques**



Trade-off between 'model bias' and 'model variance'



## **Big Data Workflow**



### **BAML** Workflow





## **Typical Length of History for Alternative Data Sets**



## **Alternative Data From Individual Activity**



## **Alternative Data From Individual Activity**

### Case Study: Using Twitter to trade S&P 500

Construction of iSentium Daily Directional Indicator
 The universe is limited to the 100 stocks which are most representative of the S&P 500, filtered using tweet volume and realized volatility measures.
 Tweets are assigned a sentiment score using a patented NLP algorithm.

- 3. By aggregating tweet scores, a sentiment level is produced per minute between 8:30 AM and 4:30 PM every day. Sentiment for the day is aggregated using an exponentially weighted moving average over the past ten days.
- 4. S&P 500 returns are forecasted using a linear regression over the sentiment scores for the past two days, with betas evolved via a Kalman filter.









Jan-13 Jul-13 Jan-14 Jul-14 Jan-15 Jul-15 Jan-16 Jul-16 Jan-17

Strategy/Index	Return Ann. (%)	Volatility (%)	IR	Max DD (%)
iSentium L/S (JPM iSentium Index)	13.74	9.79	1.40	-8.10
iSentium - Act only on Long signal	10.33	8.74	1.18	-7.29
iSentium - Act only on Short signal	2.83	4.46	0.63	-4.66
S&P 500 Index	12.08	12.76	0.95	-12.08
S&P 500 – Long from open to close only	5.25	9.83	0.95	-5.25
S&P 500 – Short from open to close only	-10.97	9.83	-1.12	-10.97

## **Alternative Data From Individual Activity**

Case Study: Using News Sentiment to Trade Eq/Bonds/FX/Comdty (Ravenpack)

### Daily performance of long (top 3)/short (bottom 3): Bond, Equity, FX





#### Performance of signals with different lookback windows: Bond, Equity, FX

Time	Returns	Sharpe	_	Time	Returns	Sharpe	 Time	Returns	Sha
1D	-0.26	-0.10	_	1D	2.76	0.21	 1D	0.48	0.0
1Wk	0.03	0.01		1Wk	5.62	0.44	1Wk	3.24	0.4
1M	1.18	0.45		1M	1.95	0.14	1M	2.53	0.3
2M	0.29	0.11		2M	2.27	0.16	2M	1.32	0.1
3M	0.12	0.05		ЗM	0.78	0.06	ЗM	-0.22	-0.0

Correlation of sentiment strategy with traditional Risk Premia: Bond, Equity FX

Risk Premia		1	2	3	4	5	Risk Premia		1	2	3	4	5	Risk Premia		1	2	3	4
Volatility - Bond	1						Volatility - Equity	1						Volatility - FX	1				
Value - Bond	2	-0.04					Value - Equity	2	0.16					Value - FX	2	-0.02			
MoM - Bond	3	0.00	0.63				MoM - Equity	3	0.02	0.14				MoM - FX	3	-0.06	-0.06		
Carry - Bond	4	-0.04	0.49	0.44			Carry - Equity	4	0.16	0.03	-0.16			Carry - FX	4	0.22	0.08	0.01	
Sentiment - Bond	5	-0.03	0.04	0.03	0.10		Sentiment - Equity	5	0.04	0.09	0.08	-0.04		Sentiment - FX	5	-0.03	-0.03	-0.02	-0.02

#### Translating RavenPack News Feed into Daily Sentiment Score

RavenPack provides 50 data fields for each event. We analyzed data since 2005 for each asset of interest.

- 1. Step One: isolate all unique events on a given day specific to a certain "ENTITY\_NAME". Entity name was set equal to the currency, commodity or country name. We set a cutoff time of 4 PM EST to reflect NY market close.
- Step Two: RavenPack provides a field called "RELEVANCE", which is an integer score between 0 and 100. A higher value indicates that the mention of the entity is more integral to the underlying news story. We used RELEVANCE as a cut-off filter, ignoring stories with a value < 75.</li>
- 3. Step Three: RavenPack provides a field called "EVENT\_SENTIMENT\_SCORE" or ESS. It is a granular score between -1.00 and +1.00 that represents the news sentiment for a given entity. The average of ESS for all filtered events was designated as the sentiment value for the day. We forward-filled the sentiment for days on which no news was received by the analytics engine.

## **Alternative Data From Business Activity**

### **Public Agencies**

- International: IMF, WorldBank, WTO
- Federal: Fed Reserve, China
- <u>City</u>: San Francisco, New York

#### **Commercial Transactions**

- Point of sale: Nielsen
- Intercompany payments: D&B
- Consumer transaction: Yodlee, Second Measure, Earnest
- <u>Newer Transaction</u>: Bill of lading (EagleAlpha), Online retail (Slice)
- **Building Permit**: BuildFax

### **Other Private Agencies**

- <u>Traditional Private Agencies</u>: Edmunds (Car), Redbook (SSS trends), SNL Financial (Cable/Broadcast)
- Market microstructure: Tick Data

### Challenges in alternative data from business activity

- Sampling bias: demography, geography, income
- Short history; Error prone (seasonality)
- Alternate flows (DDA accounts) exist
- New ideas: Predict inflection point in BLS non-farm payroll

## **Alternative Data From Business Activity**

**Case study: Emailed Receipts to trade US Equities** 

#### 80% of all online purchases, >5000 retailers

Sharpe ratios using long/short strategies for dollar spend, buyer count and order count data

Dollar Spend	Top 6/	Buyer Count	Top 6/	Order Count	Top 6/
Data	Bottom 6	Data	Bottom 6	Data	Bottom 6
Level	0.29	Level	0.02	Level	0.36
Z-score 4 week	1.13	Z-score 4 week	-0.71	Z-score 4 week	-0.49
Z-score 5 week	0.72	Z-score 5 week	-0.49	Z-score 5 week	-0.14
Z-score 6 week	0.67	Z-score 6 week	0.04	Z-score 6 week	0.11

### Performance of level and time-series z-score of changes



## **Alternative Data From Data From Sensors**



## **Alternative Data From Data From Sensors**

**Case Study: Using Cellular Location to Estimate Retail Sales** 

### Success rate in predicting next quarter sales using footfall data

Sector	Number of companies	Success rate for sales beats	Success rate for sales misses	
C. Discretionary	43	58%	57%	
<b>Consumer Staples</b>	6	25%	80%	Signal Congration from East Fall Traffic Data
Industrials	5	33%	30%	Signal Generation from Foot Fail frame Data
Health Care	3	63%	50%	
Financials	11	91%	9%	$\sum_{across \ select \ apps} \%$ devices in store * device
Telecomms	2	25%	50%	$traffic = \frac{1}{\Sigma}$ devices
Energy	3	40%	86%	Lacross select apps devices
Materials	1	100%	100%	
Technology	2	25%	50%	$\sum_{each  dav  in  0  i+1} traffic$
Real Estate	4	50%	0%	$Sales_{i+1} = Sales_i \frac{1}{\sum} traffic$
Total	80	60%	52%	$\Delta each data in Q i U U J U$

Performance of long and short legs (left) and long/short strategy vs S&P500 (right)



Strategy	Mean	Volatility	Sharpe ratio
Outperform- Basket	24.31%	20.36%	1.19
Underperform- Basket	7.79%	17.08%	0.46



If  $Sales_{i+1}$  > analyst estimates, long the stock, else short.

Strategy	Mean	Volatility	Sharpe ratio
Long-Short Strategy	16.52%	18.81%	0.88
SPX Index	17.12%	10.19%	1.68

## **Alternative Data From Data From Sensors**

**Case Study: Using Car Counts to Trade Retail Stocks** 

### Sample satellite image (RS Metrics)

#### Bollinger bands for car count growth used for signal



### Performance of retail stock strategy using car count signal



Strategy	Mean	Vol	Sharpe Ratio
L/S Strategy	4.8%	7.0%	0.68
Retail Sector	8.2%	16.9%	0.49



## Statistics vs ML, and what can ML do for me?

### Statistics vs Machine Learning: terminology

Term in Statistics	Equivalent Term in Machine
	Learning
Statistical Learning	Classical Machine Learning
Independent Variable, X	Input Feature, attribute
Dependent Variable, Y	Output Feature, response
In-Sample	Training Set
Out-of-Sample	Test Set
Estimate, Fit a Model	Learn a Model
Model Parameters	Model Weights
Regression	Supervised Learning
Clustering and Dimensionality	Unsupervised Learning
Reduction	
Classifier	Hypothesis
Response (e.g. 0 or 1)	Label
Data Point	Example, Instance, Training Sample

### Frequently used Machine Learning methods

Question	Data Analysis Technique
Given set of inputs, predict asset price direction	Support Vector Classifier, Logistic Regression,
	Lasso Regression, etc.
How will a sharp move in one asset affect other assets?	Impulse Response Function, Granger Causality
Is an asset diverging from other related assets?	One-vs-rest classification
Which assets move together?	Affinity Propagation, Manifold Embedding
What factors are driving asset price?	Principal Component Analysis, Independent
Is the asset move excessive, and will it revert?	Component Analysis
What is the current market regime?	Soft-max classification, Hidden Markov Model
What is the probability of an event?	Decision Tree, Random Forest
What are the most common signs of market stress?	K-means clustering
Find signals in noisy data	Low-pass filters, SVM
Predict volatility based on a large number of input variables	Restricted Boltzmann Machine, SVM
What is the sentiment of an article / text?	Bag of words
What is the topic of an article/text?	Term/InverseDocument Frequency
Counting objects in an image (satellite, drone, etc)	Convolutional Neural Nets
What should be optimal execution speed?	Reinforcement Learning using Partially Observed Markov Decision Process

### **Skillset of a Data Scientist within Markets**



## What is "Data Science" ?



### Identifying key drivers via regularization Application: Improving CTA Strategy



**Predicting returns (Y) of 4 assets:** S&P500, 7-10Y Treasury Bond Index, US Dollar, Gold **Momentum-based Features (X):** 1,3,6,12M Lagged returns of same 4 assets (16 total)

**Objective Functions** 

- Lasso:  $[Y (\beta_0 + \sum \beta_i x_i)]^2 + \alpha \sum |\beta_i|$
- **Ridge**:  $[Y (\beta_0 + \sum \beta_i x_i)]^2 + \alpha \sum \beta_i^2$
- Elastic Net:  $[Y (\beta_0 + \sum \beta_i x_i)]^2 + \alpha_1 \sum |\beta_i| + \alpha_2 \sum \beta_i^2$



## **Macro Regime Identification for Style Rotation**

### **K-Nearest Neighbors and LOESS**

### K-Nearest Neighbors to identify the Macro Regime for a long only strategy

Using the values of macro indicator as vector in Euclidean space, find the K dates in history most like today. Then, long the S risk premia strategies that performed best.





### Strategy results with K=2, S=14



## **Predicting returns for ETF Sector rotation**

**Extreme Gradient Boosted Trees using Macro Factors** 

**Predicting sector returns (Y**<sub>k</sub>): 9 US Sector ETFs (financials, energy, utilities, healthcare, industrials, technology, cons staples, cons discretionary, materials)

Macro-style Features (X<sub>i</sub>): Oil, Gold, Dollar, Bonds, Economic Surprise Index, 10-2Y spread, IG and HY credit spreads Long/short strategy performance 25 estimators and a maximum depth of 3: Sharpe 0.91 Daily (left) and cumulative returns (right).



The predictive power of the base estimators (decision trees-left) are enhanced through boosting and regularization.



**Objective Function** (with MSE training loss)  $obj(\theta) = \sum_{i} (y_i - \hat{y}_i)^2 + \Omega(\theta)$   $\Omega(f) = \gamma T + \frac{1}{2}\lambda \sum w_j^2$ 

### Equity Call overwriting based on Accounting Parameters Logistic Regression



Factor	Coef Estimate	Z-value
3M Realised Volatility	-0.36	-6.1
Historical ROE	-0.06	-1.5
1M Price Momentum	-0.05	-1.2
1Y Earnings Yield vs. Country Sector	-0.08	-1.2
EPS Growth	-0.05	-1.0
1 Y Earnings Yield	-0.05	-0.8
Earnings Momentum 3M	-0.03	-0.5
Net revisions to Mean FY2 EPS	-0.02	-0.4
1M Change in Consensus Recs	0.00	-0.1
Earnings Certainty	0.01	0.2
12M Price Momentum	0.11	2.3



## **Predicting FX Vol Option PnL using Macro Factors**

**Principal Component Analysis + Support Vector Machines** 

### PCA to reduce dimensionality and algorithm for classification to buy/sell/remain neutral on ATM EURUSD

### Market data from 377 Features...

Market data type	Market data		Level	1 week change	1M change	Count		
FX realised vols	2M realised vols in USD vs ( BRL, ZAR, TRY, NR and K	G10, MXN, RW	х	Х	х	45		
FX ATM vols	1M, 3M and 1Y ATM in same	e pairs	x	X	<u>x</u>	135		
FX skews	3M 25D RRs		x	Х	Х	45		
FX spots	FX Spots in 15 G10 and EM	USD pairs		X	X	30		
Depo rates / Basis	3M FX Forward drops			Х	X	30		
Interest Rates	10Y Gov yields: US, Japan, Germany, France, <b>I</b> aly, Spai	UK, in, Australia		x	x	16		
Equity Indices	S&P, Nikkei, FTSE, E-Stoxx Mexbol, Bovespa, KOSPI, H	, ASX, ang Seng		х	x	18		
Commodities	Gold and Brent spot		F	Х	Х	4		
Credit spreads	CDX IG and HY, iTraxx spre	400%		v	98.6%	6		
EASI indices	Global, US, CAD, EU, UK, ( SEK, Japan, AU, NZ, China	90%	<b>86</b> 1%	91.9%				
IMM positions	USD, EUR, JPY, GBP, CHF NZD, MXN, RUB, Gold	80% -						
		70% -		1				1
		60% -	Cumula variand	ative ce (%)				
		50% -						
		40% -						-
		30% -						number of PCA axes
		0	30	60	90	120	) 150	180

### ... to predict ATM EURUSD outcome

Algorithm	Raw Data	Normalised	PCA 180	PCA 90	PCA 60
kNN	69.0%	83.9%	83.7%	83.3%	84.1%
SVC (poly nomial kernel - degree 3)	59.5%	74.1%	82.4%	84.1%	84.1%
SVC (linear kernal)	62.1%	80.8%	83.3%	83.3%	82.4%
Ridge Regression	81.0%	80.8%	73.9%	68.4%	69.3%
Gaussian NB	67.2%	68.4%	69.2%	69.5%	69.3%
Linear Discriminant Analysis	81.2%	81.2%	73.4%	68.6%	68.2%
Logistic Regression	79.3%	79.9%	74.1%	68.6%	68.0%
CART Decision Tree	75.7%	76.1%	61.9%	68.6%	67.6%
PAC Regression	48.5%	76.6%	63.2%	65.7%	60.3%
SGD Regression	41.2%	76.4%	69.3%	64.9%	57.5%

		Predicted			
		Long	Neutral	Short	Recall
-	Long	30	26	0	53.6%
ctua	Neutral	4	304	16	93.8%
4	Short	0	46	96	67.6%
	Precision	88.2%	80.9%	85.7%	

### **Support Vector Machine and Classification**

 $\zeta_i \geq 0, i = 1, \dots, n$ 

Nice analytical properties made SVM popular in academic circles		Measuring up
$\min_{w,h \in \mathcal{I}} \frac{1}{2} w^T w + C \sum_{i} \zeta_i$	•	Precision: $\frac{T_p}{T_p + F_p}$
w,b,s 2 <u>i</u>		Recall: $\frac{F}{T_p+F_n}$
$s.t.y_i(w^T\phi(x_i)+b) \ge 1-\zeta_i$		Harmonic Wear (F1). $\frac{1}{p} + \frac{1}{R}$

## **Equity L/S using Accounting Parameters**

### **Random Forests**

### 14 Accounting parameters to predict the returns of 1400 single name stocks

Earnings Certainty
Cash flow yield
Dividend yield
Realized vol
1M momentum
12M-1M momentum
Market cap





Basket	Cum. Return	CAGR	Volatility	IR	Max Drawdown	Hit Ratio
1 (low)	3.0%	1.0%	11.3%	0.09	27.7%	37.3%
2	7.9%	2.5%	10.7%	0.24	22.7%	37.8%
3	6.4%	2.1%	10.7%	0.19	23.6%	38.3%
4	12.8%	4.1%	10.6%	0.38	21.9%	37.0%
5 (high)	19.2%	6.0%	11.1%	0.54	20.9%	39.5%
L/S	15.4%	4.8%	4.2%	1.16	6.9%	37.7%

### **Bagging Decision Trees: Random Forests**





## **Regime Detection For Market Timing**

Hidden Markov Model

## Using HMMs to estimate the probability of being in an up or down 'state' on the last trading day of each month.



## Returns and volatility clearly show characteristics of their respective regimes



— down regime — up regime

— down regime — up regime

## Long/short S&P 500 when model predicts up/down gives better results than long S&P only.



- LongOnly - Timing down up

	Long-only	Timing
CAGR (%)	8.2	6.1
Volatility (%)	16.8	11
<b>Information ratio</b>	0.49	0.56
Max DD (%)	56.8	38.4

## **Uncovering structure in US Equities and Risk Premia**

**Unsupervised Learning Techniques** 



## **Understanding the USD-JPY Volatility Surface**

**Principal Components Analysis (PCA)** 

### First 3 principal components of USDJPY...



### Explains a large proportion of the variance

Number of	Percentage of
principal	variance
components	explained (%)
1	88.04
2	4.82
3	3.66
4	1.85
5	0.60



## **Deep Learning and AI**

Example Neural Network with 2 hidden layers (4 neurons each), 3 input variables, and 1 output variable



### Additional attributes that characterize a neural network

Feature of Neural Network	Role in Network Design and Performance	Most Common Example	Other Examples Used in Practice
Cost Function	Used to calculate penalty/error in prediction versus true output	Mean squared error (for regression), Binary cross-entropy (for classification)	Mean absolute error, Categorical cross- entropy, Kullback-Leibler divergence, Cosine proximity, Hinge/Squared-Hinge, log-cosh
Optimizer	Used to calibrate network weights based on error	Stochastic Gradient Descent or SGD	RMSprop <sup>54</sup> , <u>Adagrad</u> , <u>Adadelta</u> , <u>Adam</u> /Adamax/ <u>Nestorov-Adam</u>
Initialization Scheme	Used to initialize network weights	Xavier (including Glorot-Normal and Glorot-Uniform)	Ones/Zeros/Constant, Random Normal/Uniform, Variance Scaling, <u>Orthogonal, Le Cun – Uniform</u> , <u>He –</u> Normal/Uniform
Activation Function	Used at the end of each neuron after the weighted linear combination to get non-linear effect	ReLU (for all intermediate layers), Linear (for final layer in regression), Sigmoid (for final layer in classification)	Softmax/Softplus/Softsign, Leaky/Parametrized ReLU, tanh, Hard Sigmoid
Regularization Scheme	Used to penalize large weights to avoid overfitting	Dropout	L1/L2 regularization for kernel, bias and activity

## **Predicting returns for ETF Sector rotation**

**Neural Networks with Macro Factors** 

**Predicting sector returns (Y**<sub>k</sub>): 9 US Sector ETFs (financials, energy, utilities, healthcare, industrials, technology, cons staples, cons discretionary, materials)

Macro-style Features (X<sub>i</sub>): Oil, Gold, Dollar, Bonds, Economic Surprise Index, 10-2Y spread, IG and HY credit spreads



MLP	Bond	Commodity	Equity	FX
Carry	-17.8%	0.5%	5.5%	9.7%
Momentum	-10.4%	0.2%	0.7%	-1.4%
Value	-18.7%	-1.7%	-0.3%	-11.2%
Volatility	0.4%	0.9%	8.4%	8.8%
Beta	-17.0%	7.4%	25.6%	2.7%

#### Example code for Neural Network architecture 8 neurons at input layer, 8 neurons in hidden layer, single output

```
model = Sequential()
model.add(Dense(8, activation='relu', input_dim=8))
model.add(Dropout(dropout))
model.add(Dense(8, activation='relu'))
model.add(Dropout(dropout))
model.add(Dense(1))
```

## **Future: Remembering & Picturing trends**

LSTM and CNN

Long Short-Term Memory Network architecture is a class of Recurrent Neural Networks (RNNs), allowing for retention of recent events.





Convolutional neural networks are state of the art image classifiers (left: classifying handwritten digits). Potentially, the same technology can be used to identify technical patterns.



## **Neural Networks for Dimensionality Reduction**

FX trading example using Restricted Boltzmann Machines



**Other applications:** Collaborative filtering, topic modeling, classification **<u>Hype</u>**: TBD in initial phase of deep learning

### **Reinforcement Learning: Premise for Ever-Improving AI**

From self-driving cars to algorithmic execution



Bellman Equations: Handling partially observable Markov decision models

- Sequence of status/actions/reward:  $s_0$ ,  $a_0$ ,  $r_0$ , ...,  $s_n$ ,  $a_n$ ,  $r_n$
- Discounted future reward:  $R_t = r_t + \gamma r_{t+1} + \dots + \gamma^{n-t} r_n$

• 
$$Q(s_t, a_t) = \max_{a_t} R_{t+1} \rightleftharpoons \pi(s) = \max_a Q(s, a)$$

• 
$$Q(s_t, a_t) = r_t + \max_{a_{t+1}} Q(s_{t+1}, a_{t+1})$$

### **Reinforcement Learning in Practice**



- Attempts to incorporate within HFT and sell-side algorithmic execution: Limited success so far
- Competitor's attempt to use Deep Q-learning in Limit Order Placement ٠ module
- Aim: Minimize slippage within constraints ٠



Evolution or Revolution	<ul> <li>Big/Alternative Data and Machine Learning are here to stay</li> </ul>
Taxonomy of Alternative Data	<ul> <li>By individuals, business processes and sensors – with sentiment, transaction, geo-location and satellite as exemplars</li> </ul>
Taxonomy of Data Analysis	<ul> <li>Tools drawn from econometrics, signal processing, statistical learning and AI</li> </ul>
Impact of Machine Learning	<ul> <li>Impact across the investment landscape, including stock selection, sector/style rotation, yield generation and portfolio construction.</li> </ul>